

Charges by Product/Service Type	Policy Charges (up to)	Alterations (incl. Cancellation Charges) up to
Private Car and Van (<1 ton)	up to a max of 25% of the premium	up to a max of 25% of the additional premium
Home (incl. Holiday home)	up to a max of 25% of the premium	up to a max of 25% of the additional premium
Travel	up to a max of 25% of the premium	up to a max of 25% of the additional premium
Personal Accident	up to a max of 25% of the premium	up to a max of 25% of the additional premium
Commercial / Combined (incl. Property & Liability)	up to a max of 50% of the premium	up to a max of 25% of the additional premium
Shop and Office package policies	up to a max of 50% of the premium	up to a max of 25% of the additional premium
Engineering (incl. Computers)	up to a max of 50% of the premium	up to a max of 25% of the additional premium
Professional Indemnity / Directors & Officers Liability	up to a max of 50% of the premium	up to a max of 25% of the additional premium
Motor Fleet	up to a max of 50% of the premium	up to a max of 25% of the additional premium
Commercial Motor	up to a max of 50% of the premium	up to a max of 25% of the additional premium
Motor Trade / Garages	up to a max of 50% of the premium	up to a max of 25% of the additional premium
Farm & Agricultural	up to a max of 50% of the premium	up to a max of 25% of the additional premium
Any non commission products	up to a max of 50% of the premium	up to a max of 25% of the additional premium

Charges - Services	Charges Up to
Duplicate Documents (all Products)	€25 per document

Agreed Fees - all classes of business (See "Remuneration & Charges")	Hourly Rate
Directors & Associate Directors	Up to €250 per hour
All Other Account Executives	Up to €150 per hour